



Institutional ETF

	Expense Ratio	Ticker	Fixed Income	Income	Income Primary	Income & Growth	Balanced	Growth	Aggressive Growth
iShares Russell Top 200 Value ETF	0.20%	IWX	0.00	5.31	8.50	10.62	12.75	15.79	20.65
iShares Russell Top 200 Growth ETF	0.20%	IWY	0.00	6.33	10.13	12.66	15.20	18.82	24.60
iShares Russell MidCap Value ETF	0.25%	IWS	0.00	2.40	3.85	4.81	5.77	7.15	9.34
iShares Russell MidCap Growth ETF	0.25%	IWP	0.00	1.73	2.77	3.46	4.16	5.15	6.73
SPDR Portfolio Small Cap ETF	0.05%	SPSM	0.00	2.31	3.70	4.63	5.55	6.87	8.97
iShares MSCI EAFE Value ETF	0.38%	EFV	0.00	3.05	4.87	6.09	7.31	8.97	11.62
iShares MSCI EAFE Growth ETF	0.40%	EFG	0.00	2.53	4.05	5.06	6.07	7.44	9.63
iShares Core MSCI Emerging Markets ETF	0.14%	IEMG	0.00	1.96	3.13	3.91	4.70	5.76	7.46
Total Recommended Equities			0.00	25.63	41.00	51.25	61.50	75.94	99.00
Vanguard Mortgage-Backed Secs ETF	0.07%	VMBS	29.80	22.09	17.46	14.37	11.29	6.94	0.00
iShares Broad USD Investment Grade Corp Bd ETF	0.06%	USIG	32.88	24.37	19.26	15.86	12.45	7.66	0.00
Vanguard Short-Term Government Bond ETF	0.07%	VGSH	13.49	10.00	7.90	6.50	5.11	3.14	0.00
Vanguard Inter-Term Govt Bd ETF	0.07%	VGIT	13.68	10.14	8.01	6.60	5.18	3.19	0.00
Vanguard Long-Term Government Bd ETF	0.07%	VGLT	6.69	4.96	3.92	3.23	2.53	1.56	0.00
SPDR® Bimbg Barclays High Yield Bd ETF	0.40%	JNK	2.48	1.83	1.45	1.19	0.94	0.58	0.00
Cash	0.00%	Cash	1.00	1.00	1.00	1.00	1.00	1.00	1.00
Total Recommended Fixed Income			100.00	74.38	59.00	48.75	38.50	24.06	1.00
			100.00	100.00	100.00	100.00	100.00	100.00	100.00
	Blended Expense Ratio		0.07	0.11	0.14	0.15	0.17	0.19	0.23
	Account Minimums		\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000	\$10,000

The information above shows the investment data of the AE Wealth Management Institutional ETF Models - Fixed Income, Income, Income Primary, Income & Growth, Balanced, Growth, and Aggressive Growth ("The Models") as of 01/08/2019. This chart is for illustrative and educational purposes only and is not an offer of individual or personalized investment advice. Further, the information contained herein is not an offer or solicitation with respect to the purchase or sale of any security. Investing involves risk and is subject to loss of principal. The Models are managed by AE Wealth Management Investment Committee. The Models are expected to primarily consist of exchange traded funds ("ETFs"). The Models are generally comprised of ETFs that invest in U.S. Large Cap, U.S. Mid Cap, U.S. Small Cap, International Large Cap, International Small Cap, Emerging Markets (All capitalizations), U.S. Aggregate Fixed Income, U.S. High Yield and U.S. TIPS. The Models generally consist of between 2 and 16 ETFs, with a typical weighting for each position being between 0%-43% of the total portfolio. Each underlying fund in the Models has a designated minimum investment specified in the prospectus of that fund. Since the Models invest in ETFs, an investor will indirectly bear fees and expenses charged by the underlying funds in which the Models invest in addition to direct management and custody fees and other expenses applicable to the Models. Manager and allocation weightings are subject to change. Allocation weights are based on style/mandate of underlying funds in the model. 719354-2

